

**UWCNM TOTAL RESOURCES GENERATED & DISTRIBUTED
FY 2016-2017 (2015 Campaign)**

CAMPAIGN & GRANT RESOURCES AVAILABLE

DISTRIBUTION OF CAMPAIGN & GRANT RESOURCES

UWW CONTINUUM CLASSIFICATION	Source of Funding	2015	2014	Variance	% Variance	Disbursement	2015	2014	Variance	% Variance
UW1	COMMUNITY FUND/UW PROGRAMS <i>(Restricted & Unrestricted)</i>	\$ 5,761,971	\$ 5,391,678	\$ 370,293	6.9%	COMMUNITY FUND/UW PROGRAMS <i>(Restricted & Unrestricted)</i>	\$ 5,761,971	\$ 5,391,678	\$ 370,293	6.9%
	<u>RESTRICTED (DESIGNATIONS TO UW):</u>					<u>RESTRICTED:</u>				
	211	\$ 1,180	\$ 380	\$ 800		211	\$ 1,180	\$ 380	\$ 800	
	A Better Way Campaign	\$ 8,231		\$ 8,231		ABQ Family Advocacy Center	\$ 8,231		\$ 8,231	
	ABQ Comm Fndt Service Area Gifts	\$ 18,635				ABQ Comm Fndt Service Area Gifts	\$ 18,635			
	ABQ Family Advocacy Center	\$ 4,065	\$ 5,288	\$ (1,223)		ABQ Family Advocacy Center	\$ 4,065	\$ 5,288	\$ (1,223)	
	ATO Alumni Association Projects	\$ 1,240				ATO Alumni Association Projects	\$ 1,240			
	Center for NonProfit Excellence	\$ 2,815	\$ 966	\$ 1,849		Center for NonProfit Excellence	\$ 2,815	\$ 966	\$ 1,849	
	Hispano Philanthropic Society	\$ 53,559	\$ 39,259	\$ 14,300		Hispano Philanthropic Society	\$ 53,559	\$ 39,259	\$ 14,300	
	Mark Pardo Fashion Show	\$ 250				Mark Pardo Fashion Show	\$ 250			
	Mission: Graduate Designations	\$ 157,626	\$ 119,370	\$ 38,256		Mission: Graduate Designations	\$ 157,626	\$ 119,370	\$ 38,256	
	Rural County Designations	\$ 14,658	\$ 17,420	\$ (2,761)		Rural County Designations	\$ 14,658	\$ 17,420	\$ (2,761)	
	Specific Priority Focus Area Designations	\$ 455,015	\$ 402,354	\$ 52,661		Specific Priority Focus Area Designations	\$ 455,015	\$ 402,354	\$ 52,661	
	Tax Help New Mexico Designations	\$ 650	\$ 350	\$ 300		Tax Help New Mexico Designations	\$ 650	\$ 350	\$ 300	
	Women in Philanthropy	\$ 137,777	\$ 144,001	\$ (6,225)		Women in Philanthropy	\$ 137,777	\$ 144,001	\$ (6,225)	
	Young Leader's Society	\$ 53,163	\$ 43,470	\$ 9,693		Young Leader's Society	\$ 53,163	\$ 43,470	\$ 9,693	
	<u>UNRESTRICTED:</u>					<u>UNRESTRICTED:</u>				
	Donor Unrestricted	\$ 4,153,735	\$ 4,600,214	\$ (404,485)		Donor Unrestricted	\$ 4,153,735	\$ 4,600,214	\$ (404,485)	
	Projected Outstanding Unrestricted	\$ 41,995				Projected Donor Unrestricted	\$ 41,995			
	Projected 5% ADT Pending	\$ 56,857	\$ 18,606	\$ 38,251		Projected 5% ADT Pending	\$ 56,857	\$ 18,606	\$ 38,251	
	Projected Major Gifts	\$ 200,000				Projected Major Gifts	\$ 200,000			
	Projected Mark Pardo Event Proceeds	\$ 10,000				Projected Mark Pardo Event Proceeds	\$ 10,000			
	6 months 10% Designation Fee	\$ 390,521				6 months 10% Designation Fee	\$ 390,521			
	GRANTS	\$ 511,228	\$ 715,273	\$ (204,045)	-28.5%	GRANTS	\$ 511,228	\$ 715,273	\$ (204,045)	-28.5%
	CNPE Grants	\$ 4,000	\$ 123,000	\$ (119,000)		CNPE	\$ 4,000	\$ 123,000	\$ (119,000)	
	Mission: Graduate Grants	\$ 374,728	\$ 459,773	\$ (85,045)		Mission: Graduate	\$ 374,728	\$ 459,773	\$ (85,045)	
	Siemer Institute for Family Stability	\$ 50,000	\$ 50,000	\$ -		Siemer Institute for Family Stability	\$ 50,000	\$ 50,000	\$ -	
	Tax Help NM Grant	\$ 82,500	\$ 82,500	\$ -		Tax Help NM	\$ 82,500	\$ 82,500	\$ -	
UW2	DIRECT DESIGNATIONS <i>(Restricted)</i>	\$ 14,983,890	\$ 17,543,411	\$ (2,559,521)	-14.6%	DIRECT DESIGNATIONS <i>(Restricted)</i>	\$ 14,983,890	\$ 17,543,411	\$ (2,559,521)	-14.6%
	95% ADT Pending - Designated	\$ 1,080,274	\$ 372,119	\$ 708,155		95% ADT Pending - Designated	\$ 1,080,274	\$ 353,513	\$ 726,760	
	Audited Designations	\$ 13,789,739	\$ 16,306,208	\$ (2,418,481)		Audited Designations	\$ 13,789,739	\$ 16,306,208	\$ (2,418,481)	
	Projected Outstanding Designations	\$ 97,987				Projected Outstanding Designations	\$ 97,987			
	501(c)3 Pending	\$ 15,890				501(c)3 Pending	\$ 15,890			
UW2	DIRECT TO AGENCY <i>(Restricted)</i>	\$ 326,615	\$ 473,086	\$ (146,471)	-31.0%	DIRECT TO AGENCIES	\$ 326,615	\$ 473,086	\$ (146,471)	-31.0%

<u>Source of Funding</u>		<u>2015</u>	<u>2014</u>	<u>Variance</u>	<u>% Variance</u>	<u>Disbursement</u>		<u>2015</u>	<u>2014</u>	<u>Variance</u>	<u>% Variance</u>
UW2	ADMINISTRATIVE/FUND RAISING BUDGET <i>(Unrestricted)</i>	\$ 2,378,922	\$ 2,211,057	\$ 167,865	7.6%	ADMINISTRATIVE/FUND RAISING BUDGET <i>(Unrestricted)</i>	\$ 2,378,922	\$ 2,211,057	\$ 167,865	7.6%	
	CC Processed	\$ 1,269,852	\$ 1,700,332			CC used for Fundrsg & Mgmt Exp*	\$ 1,527,621	\$ 2,201,057			
	CC Forecasted	\$ 227,743	\$ 464,927			CC used for CNPE	\$ 10,000	\$ 10,000			
	CC Credit Card 3% Recovery	\$ 34,242	\$ 45,798								
	CC Stock Transfer Fees	\$ 1,360				*Total Support Needed for Admin/FR Budget	\$ 2,400,000	\$ 2,989,853			
	CC Guys Give	\$ 4,424				Corporate Cornerstones	\$ 1,537,621	\$ 2,201,057			
	Projected Major Gifts	\$ 200,000				Projected Major Gifts	\$ 200,000				
	Projected Mark Pardo Event Proceeds	\$ 10,000				Projected Mark Pardo Event Proceeds	\$ 10,000				
	6 months 10% Designation Fee	\$ 390,521				6 months 10% Designation Fee	\$ 390,521				
	Shortfall	\$ 240,780				Shortfall	\$ 240,780	\$ 644,500			
UW3	CO-BRANDING <i>(Restricted)</i>	\$ 97,500	\$ 59,200	\$ 38,300	64.7%	CO-BRANDING <i>(Restricted)</i>	\$ 97,500	\$ 59,200	\$ 38,300	64.7%	
	Alexis de Tocqueville	\$ 37,500	\$ 37,500			Alexis de Tocqueville	\$ 37,500	\$ 37,500			
	Combo Events		\$ 5,000			Combo Events	\$ -	\$ 5,000			
	Hispano Philanthropic Society	\$ 3,000	\$ 5,700			Hispano Philanthropic Society	\$ 3,000	\$ 5,700			
	Legacy Giving	\$ -	\$ -			Legacy Giving	\$ -	\$ -			
	Loyal Contributor	\$ 10,000	\$ 10,000			Loyal Contributor	\$ 10,000	\$ 10,000			
	Other	\$ 25,000				Loyal Contributor	\$ 25,000				
	Single Event	\$ -	\$ 1,000			Single Event	\$ -	\$ 1,000			
	Women in Philanthropy	\$ 10,500	\$ -			Women in Philanthropy	\$ 10,500	\$ -			
	Young Leader's Society	\$ 11,500	\$ -			Young Leader's Society	\$ 11,500	\$ -			
UW3	IN KIND TO OFFSET OPERATIONAL EXPENSES <i>(Restricted)</i>	\$ 51,897	\$ 19,358	\$ 32,539	168.1%	IN KIND TO OFFSET OPERATIONAL EXPENSES	\$ 51,897	\$ 19,358	\$ 32,539	168.1%	
UW3	LEGACY GIVING <i>(Restricted & Unrestricted)</i>	\$ 231,298	\$ 234,714	\$ (3,417)	-1.5%	LEGACY GIVING	\$ 231,298	\$ 234,714	\$ (3,417)	-1.5%	
	Restricted	\$ 208,253	\$ 79,300			Restricted	\$ 208,253	\$ 79,300			
	Unrestricted	\$ 23,045	\$ 155,414			Unrestricted	\$ 23,045	\$ 155,414			
UW3	DISTRIBUTIONS FROM ENDOWMENT AT ACF <i>(Unrestricted)</i>	\$ 80,000	\$ 84,000	\$ (4,000)	-4.8%	COMMUNITY FUND ENDOWMENT GIFTS	\$ 80,000	\$ 84,000	\$ (4,000)	-4.8%	
	TOTAL CAMPAIGN RESULTS					TOTAL EXPENSES	\$ 24,423,321	\$ 26,731,776	\$ (2,308,456)	-8.6%	
	Projected	\$ 24,423,321	\$ 26,731,776	\$ (2,308,456)	-8.6%						
	Less Allowance for Uncollectibles (3.2% for CY 2015)	\$ (169,600)	\$ (854,386)	\$ 684,786		Less Allowance for Uncollectibles (3.2% for CY 2015)	\$ (169,600)	\$ (854,386)			
	Closed Pledges		\$ 264,624	\$ (264,624)		Closed Pledges	\$ -	\$ 264,624			
UW3	INTEREST INCOME	\$ 34,000	\$ 68,976	\$ (34,976)	-50.7%	INTEREST USE <i>(Board Approved)</i>	\$ 34,000	\$ 68,976	\$ (34,976)	-50.7%	
	Interest Earned on CD Investments					Capital Purchases					
	UNRESTRICTED NET ASSETS		\$ 344,500	\$ (344,500)	-100.0%	NET ASSETS: FUNDRAISING & ADMIN	\$ -	\$ 344,500	\$ (344,500)	-100.0%	
	TOTAL RESOURCES AVAILABLE	\$ 24,287,721	\$ 26,555,490	\$ (2,267,770)	-8.5%	TOTAL DISTRIBUTION OF RESOURCES	\$ 24,287,721	\$ 26,555,490	\$ (2,267,770)	-8.5%	

2016 Community Fund Grants & UWCNM Programs

AVAILABLE COMMUNITY FUND & UWCNM PROGRAM RESOURCES

DISTRIBUTION OF COMMUNITY FUND & UWCNM PROGRAM RESOURCES

<u>Source</u>	<u>2015</u>	<u>2014</u>	<u>Variance</u>	<u>% of Change</u>
Less: Uncollectibles <i>(3.2% 2015) (CF Portion)</i>	\$ (169,600)	\$ (264,624)	\$ 95,024	-35.9%
RESTRICTED:				
211 Designations	\$ 1,180	\$ 380	\$ 800	210.5%
A Better Way Campaign	\$ 8,231			
ABQ Community Foundation Service Area Gifts	\$ 18,635	\$ -	\$ 18,635	
ABQ Family Advocacy Center	\$ 4,065	\$ 5,288	\$ (1,223)	-23.1%
ATO Alumni Association Projects	\$ 1,240			
Center for Non Profit Excellence Designations	\$ 2,815	\$ 966	\$ 1,849	191.4%
Center for Non Profit Excellence Grants	\$ 4,000	\$ 116,000	\$ (112,000)	-96.6%
Hispano Philanthropic Society	\$ 53,559	\$ 39,259	\$ 14,300	36.4%
Mark Pardo Fashion Show	\$ 250			
Mission: Graduate Emp and Corp Designations	\$ 157,626	\$ 119,370	\$ 38,256	32.0%
Mission: Graduate Grants	\$ 374,728	\$ 459,773	\$ (85,045)	-18.5%
Rural County Designations	\$ 14,658	\$ 17,420	\$ (2,761)	-15.9%
Siemer Institute for Family Stability Grant	\$ 50,000	\$ 50,000	\$ -	0.0%
Tax Help New Mexico Grant & Designations	\$ 83,150	\$ 82,850	\$ 300	0.4%
Women in Philanthropy	\$ 137,777	\$ 144,001	\$ (6,225)	-4.3%
Young Leader's Society	\$ 53,163	\$ 43,470	\$ 9,693	22.3%
Specific Priority Focus Area	\$ 455,015	\$ 402,354	\$ 52,661	13.1%
UNRESTRICTED:				
Community Fund	\$ 4,153,735	\$ 4,600,214	\$ (404,485)	-8.8%
Forecasted Community Fund	\$ 41,995			
Legacy Giving	\$ -	\$ -	\$ -	
5% Donor Advised Funds	\$ 56,857	\$ 18,606	\$ 38,251	205.6%
ACF Distributions	\$ 80,000	\$ 84,000	\$ (4,000)	-4.8%
Projected Major Gifts	\$ 200,000	\$ -	\$ 200,000	
Projected Mark Pardo Event Proceeds	\$ 10,000	\$ -	\$ 10,000	
6 months 10% Designation Fee	\$ 390,521	\$ -	\$ 390,521	
OTHER				
Prior Fiscal Year PFA Grant Returns		\$ -	\$ -	
Net Assets	\$ -	\$ -	\$ -	
TOTAL AVAILABLE	\$ 6,183,599	\$ 5,919,327	\$ 254,551	4.3%

<u>Use</u>	<u>2015</u>	<u>2014</u>	<u>Variance</u>	<u>% of Change</u>
Less: Uncollectibles <i>(3.2% 2015) (CF Portion)</i>	\$ (169,600)	\$ (264,624)	\$ 95,024	-35.9%
RESTRICTED:				
211 Designations	\$ 1,180	\$ 380	\$ 800	210.5%
A Better Way Campaign	\$ 8,231			
ABQ Comm. Fdt. Service Area Gifts	\$ 18,635	\$ -	\$ 18,635	
ABQ Family Advocacy Center	\$ 4,065	\$ 5,288	\$ (1,223)	-23.1%
ATO Alumni Association Projects	\$ 1,240			
CNPE Designations	\$ 2,815	\$ 966	\$ 1,849	191.4%
CNPE Grants	\$ 4,000	\$ 116,000	\$ (112,000)	-96.6%
Hispano Philanthropic Society	\$ 53,559	\$ 39,259	\$ 14,300	36.4%
Mark Pardo Fashion Show	\$ 250			
Mission: Graduate Donor Designations	\$ 157,626	\$ 119,370	\$ 38,256	32.0%
Mission: Graduate Grants	\$ 374,728	\$ 459,773	\$ (85,045)	-18.50%
Rural County Designations	\$ 14,658	\$ 17,420	\$ (2,761)	-15.9%
Siemer Institute for Family Stability	\$ 50,000	\$ 50,000	\$ -	0.0%
Tax Help New Mexico	\$ 83,150	\$ 82,850	\$ 300	0.4%
Women in Philanthropy	\$ 137,777	\$ 144,001	\$ (6,225)	-4.3%
Young Leader's Society	\$ 53,163	\$ 43,470	\$ 9,693	22.3%
UNRESTRICTED:				
211 Emergency Assistance/Agora	\$ 10,000	\$ 10,000	\$ -	0.0%
Center for NonProfit Excellence	\$ 135,642	\$ 135,642	\$ -	0.0%
Community Building Initiatives	\$ -	\$ -	\$ -	
Mission Graduate	\$ 100,000	\$ 100,000	\$ -	
Tax Help New Mexico	\$ 20,000	\$ 20,000	\$ -	
UW Program	\$ 862,418	\$ 962,418	\$ (100,000)	-10.4%
Projected Major Gifts	\$ 200,000	\$ -	\$ 200,000	
6 months 10% Designation Fee	\$ 390,521	\$ 300,000	\$ 90,521	30.2%
Projected Mark Pardo Event Proceeds	\$ 10,000	\$ -	\$ 10,000	
Community Impact Issue Areas				
<i>Basic Needs</i>	\$ 1,500	\$ -		
<i>Education</i>	\$ 165,628	\$ 178,631	\$ (13,003)	-7.3%
<i>Financial Stability</i>	\$ 139,578	\$ 114,984	\$ 24,594	21.4%
<i>Health</i>	\$ 147,532	\$ 135,816	\$ 11,716	8.6%
<i>Community Impact Project: Mental Health</i>	\$ 777	\$ 250		
<i>Unallocated until grants are made*</i>	\$ 3,204,526	\$ 2,950,768	\$ 253,758	8.6%
<i>Total Available to Grant to Issue Areas from 2015 campaign including WIP, YLS & HPS</i>	\$ 3,918,698	\$ 3,624,599	\$ 294,099	8.1%
TOTAL DISTRIBUTED	\$ 6,183,599	\$ 5,919,327	\$ 264,272	4.5%